

Message Text

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PAGE 01 HONG K 01432 090846Z

21

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 116034

P 090750Z FEB 76

FM AMCONSUL HONG KONG

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC PRIORITY 9038

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USDOC FOR MEPD

E.O. 11652: N/A

TAGS: BENC, BGEN, HK

SUBJ: MAJOR PROJECT: SUBWAY

REF: A. STATE 23761, B. HONG KONG 828

1. MICHAEL LEE, MANAGING DIRECTOR OF HK HLK SERVICES, (PULLMAN-STANDARDS HK REP) HAS INFORMED US HE WAS TELEPHONED BY COTTON, OPERATIONS DIRECTOR, MTRC, ON FEBRUARY 6 WHO SAID PURPOSE OF CALL WAS TO UNOFFICIALLY NOTIFY LEE THAT PULLMAN'S CHANCES OF BEING SHORTLISTED ARE VERY REMOTE. COTTON TOLD LEE THAT THIS WAS BECAUSE PULLMAN'S PRICE WAS WAY OUT OF LINE AS WELL AS THEIR NOT HAVING SUBMITTED A COMPREHENSIVE BID. COTTON SAID THAT NO FURTHER INFORMATION WILL BE SOUGHT FROM PULLMAN.

2. LEE INFORMED PULLMAN-STANDARD HEAD OFFICE OF THIS NEWS ON FEBRUARY 6.

3. REQUEST USDOC (1) CONTACT PULLMAN-STANDARD FOR ITS REACTION TO ABOVE AND (2) CABLE US PRIORITY WITH GUIDANCE AS TO EFFECT THIS NEW DEVELOPMENT MAY HAVE ON THE REPRESENTATION WE ARE PLANNING TO MAKE TO MTRC ON BEHALF OF PULLMAN.

4. FOR DEPARTMENT'S INFORMATION SHORTLIST IS NOW EXPECTED TO BE DRAWN UP BY EARLY MARCH. LEE TOLD US THAT OTHER BIDDERS

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ON ROLLING STOCK CONTRACT INCLUDE: COMMONWEALTH

ENGINEERING (AUSTRALIA); G.E.C. (U.K.); H.M.T. CONSORT
('-0-.) AND HAWKER SIDDELEY (CANADA).
CROSS

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Message Attributes

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Disposition Authority: morefirh
Disposition Case Number: n/a
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Margaret P. Grafeld
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